

## **FACULTY OF MANAGEMENT SCIENCES**

## Brief outline to write the proposal:

## The Protocol

- Title
- Introduction and Problem Background
- Problem Statement
- Research Questions, Hypotheses, Aim and Objectives
  - 1. Main and Subsidiary Research Questions
  - 2. Main and Subsidiary Hypotheses (if necessary)
  - 3. Main and Subsidiary Objectives
  - 4. Aim
- Literature Review
  - 1. Previous Research Pertinent to your Study
  - 2. Conceptual Framework
  - 3. A Theoretical Framework (compulsory for the Doctorate Students)
- Methodology
  - 1. Research Philosophy/Paradigm
  - 2. Research Approach and Design
  - 3. Population & Sampling (where needed)
  - 4. Data Collection
  - 5. Data Analysis
- Ethical Considerations/ Identify Ethical Challenges
- Reference List
- Expected Outcomes
  - 1. Scientific outcomes
  - 2. Social impact
  - 3. Innovations/Patents
- Study Time Frame

IS POSTGRADUATE STUDY RIGHT FOR YOU?